

UMESH SOMAN

A person whose mission is to introduce "Zing" in the lives of people, Umesh Soman has made a difference in the lives of over 50,000 people across levels & functions. Within the arena of cultural sensitisation & acclimatisation, behavioural changes, strategic planning, leadership, innovation, emotional intelligence, management, and sales, he is a highly successful facilitator and coach. Personal counselling and therapy are areas where he has been highly sought out. Based on his experiences, Umesh is currently authoring a book on the basic tools required by people to achieve "Zing".

People seek Umesh Soman for his practical approach and faster turnaround time. He blends in various scientific approaches to help people achieve their goals in an amount of time which people find magical. Umesh just smiles as he hears about this, as what seems magical to an outsider is pure science coupled with simple art, perfected by attending the same certification programs multiple times over time and also constantly learning the most cutting-edge techniques.

Umesh Soman has successfully facilitated over 1000 workshops. In behavioural and soft skills, along with expertise in classroom training, he is highly effective in the experiential format of training. Umesh has trained diverse audiences including leaders, entrepreneurs, executives, professionals and students. He also has extensive experience with psychometric tools, successfully handling organisational development, helping organisations build robust processes in HR - benchmarking, competency mapping, succession planning, recruitment to employee development, internal job posting and restructuring.

Umesh Soman is an internationally Certified Professional Behavioural Analyst, Certified Professional Values Analyst, TriMetrix Index Certified and an International Master Trainer for all of these certifications. He is also an Internationally certified Practitioner, Master Practitioner, Trainer and Master Trainer of Neuro Linguistic Programming, Hypnotherapy and Time Based Techniques; is an accredited coach with the IFCNLP (UK), holds a Diploma in NLP Psychotherapy and certification in Sports Psychology.

Umesh Soman is the **world's first and only** Master Trainer to train in and offer accredited certification in NLP (Neuro Linguistic Programming), purely in Indian languages. He is also the **first Indian Master Trainer of NLP** with ANLP (India). He is also **one of the very few** empanelled **Leadership Trainers** from India with **Hemsley Fraser** - A top 20 company worldwide for Leadership Development from 2010 – 2021 (according to TrainingIndustry.com).

Umesh Soman, with his array of certifications and experience, has implemented multifarious models of business growth and leadership within a huge span of organizations, right from multinationals to small and medium enterprises, helping them transform their businesses with respect to productivity and product innovation. Within all these interventions, Umesh has got businesses to work on existing models as well as different innovative models to suit their own purpose for greater productivity. He has been using his knowledge garnered over multifarious certifications, studies and projects, to facilitate teams to change and evolve their human dynamics and task systems to ensure an agile framework of productivity.

Umesh has a strong background in evolving Leadership, Cultural sensitisation & acclimatisation, experiential learning, facilitation, coaching, counselling and therapy, along with NLP, which enables him to explore and apply various models of excellence in different fields and industries. He also has coached people from diverse backgrounds, in areas spanning sports coaching, life coaching, executive coaching and entrepreneurial coaching, and for levels across CXO, Mid Management, professionals, artists, students and home makers.

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PROFESSIONAL CERTIFICATION

- Certified Professional Behavioural Analyst using DISC (CPBA), Target Training International, USA
- Certified Professional Values Analyst using Spranger's basic inventory about workplace motivation (CPVA), Target Training International, USA
- Certified in TriMetrix Index (TIC), Target Training International, USA (Certified Attribute Index Analyst (CAIA) based on the works of Axiology and Robert Hartman's inventory, Target Training International, USA)
- Internationally Certified Master Trainer for CPBA, CPVA, CAIA – TIC
- Certified Practitioner of Neuro-Linguistic Programming, Peak Performance, India
- Certified Practitioner of Hypnotherapy, Peak Performance, India
- Certified Practitioner of Timeline Therapy, Peak Performance, India
- Internationally Certified **Master** Practitioner of NLP, Hypnotherapy and Timeline Therapy, David J Lincoln International, London, UK
- Internationally Certified **Trainer** of NLP, Hypnotherapy and Time Based Techniques, David J Lincoln International, London, UK and Ralph Watson Partnership, UK
- Internationally Certified **Master Trainer** of NLP, Hypnotherapy and Time Based Techniques, ANLP (India), ANLP (Turkey), IFCNLP (UK)
- Diploma in NLP Psychotherapy, David J Lincoln International, London, UK
- Public Speaking and Presentations, IMS Learning Resources, India
- Trainer of Public Speaking and Presentations, IMS Learning Resources, India
- Trained in Keirsey's Temperamental Sorter (an alternative to MBTI)
- Trained in Firo-B
- Certified in Sports Psychology, Royal School of Business
- Leadership Trainer, Deutsche Bank
- Leadership Trainer, Unilever
- Leadership Trainer, General Mills
- Critical Thinking Trainer, Indian Oil
- Critical Thinking Trainer, Fidelity

A Representative list of Organisations that Umesh Soman is associated with :

Indian Oil, CRISIL, ICICI Prudential Life Insurance, HDFC Life Insurance, LIC, Hindustan Unilever, Unilever Bangladesh Ltd, L.G., Prudential, JP Morgan Chase, Tata Sky, Deutsche Bank, HDFC Bank, Axis Bank, Kellogg's, General Mills, Pfizer, Bayer, Johnson & Johnson, BSN Medicals, Writer Corporation, You Telecom, Reliance Web World, Nokia, Pidilite, Ajmera Group, Narang Realty, Wadhwa Group, Adecco, Institute of Chartered Accountants of India, UBL Sales, Efkon Technologies, Blu Cocoon Digital, Rolls Royce MTU, IMS Learning Resources Pvt. Ltd., Excel Labs, Power n Process Controls, Creative Rubber, HQ Watertech, Staunch Technologies, Vibgyor High School, Aga Khan Educational Services, Saint Peters School, Somaiya College, Bhavans College, Rajiv Gandhi Institute of Technology, India Europe International Business School.